Ankeny Businessouma THE VOICE OF THE ANKENY AREA CHAMBER OF COMMERCE



NEW MEMBERS *PAGE 4-5*

CHAMBER EVENTS *PAGE 10*

GOLF LESSONPAGE 18-21

NEW CHAMBER STAFFPAGE 22



THANK YOU TO OUR INVESTOR MEMBERS









THANK YOU TO OUR PREMIER MEMBERS















JOIN OUR GROWING **TEAM**



877.609.6717

FIRSTLINEFUNDINGGROUP.COM

EOE / AAE



JULY 8TH-10TH, 2022 @THE DISTRICT AT PRAIRIE TRAIL

LIVE MUSIC

PARADE

FIREWORKS

CARNIVAL

WelcomeNewChamberk



Nova MedSpa

320 S.E. Delaware Ave, Ankeny (563) 599-7422 www.novamedspa.org/

Nova MedSpa has been using medical aesthetics to enhance client confidence for over ten years. Our primary location is at 320 SE Delaware Ave in Ankeny, IA. Our secondary MedSpa location is in Dubuque, IA. Nova MedSpa's experienced and passionate team work cohesively to create an overall plan of care to best achieve each client's aesthetic goals. We specialize in medical grade facials and skincare, medical aesthetics, and overall body wellness. Our luxurious spa invites you into our relaxing sanctuary, custom-built sauna, and lavish treatment rooms. Here at Nova, we strive to make each client look and feel their absolute best inside and out.



Smoothie King

1875 N. Ankeny Blvd, Ste 100, Ankeny (515) 964-3926 locations.smoothieking.com/ll/US/IA/Ankeny/1875-N_-Ankeny-Blvd_-Suite-100

Smoothie King offers a unique menu with options that are purposefully blended to meet your health and fitness goals. We are committed to blending a wide variety of nutritious smoothies with whole, organic fruits and vegetables and never any artificial ingredients. We cater for a variety of events, from business lunches to team sporting events and graduations. We have locations in Ankeny, West Des Moines and Waukee. Learn more about us and out menu at www.smoothieking.com.



Focus55, Inc.

114 S Ankeny Blvd, Ste 2, Ankeny (515) 964-4260 focus55.net

Technology solutions simplifying compliance in the home care industry.

Focus55 provides technology products and services to home health care & hospice providers in the US. Our solutions include Home Care Information Network, our on-line learning platform specializing in content for Home Health and Hospice providers. HCIN features Mediasite rich-media video technology by SonicFoundry. PIChartAudit, our cloud-based patient chart audit application used by Home Health and Hospice providers to measure compliance with Medicare Conditions of Participation.



Dumpster King

(515) 988-2454 dumpsterkingllc.com

WE GET THE JOB DONE.

Dumpster King is here to service all of your residential or commercial roll off dumpster needs! We are here for it all, whether it be for home renovations, spring cleaning, tear downs, move outs, yard projects, or something more specialized. We have a variety of different size dumpsters that are all driveway safe. We make dumpster rentals simple, cost effective and convenient. Give us a call to schedule your dumpster rental today.

WelcomeNewChamber



KSH Design Studio, LLC

(515) 270-2554 kshdesignstudios.com

KSH Design Studio, LLC is your source for custom apparel and corporate gifts. Located centrally in Urbandale Iowa, KSH Design Studio is community focused, committed to quick turn arounds, and requires no minimums for your business needs. Whether you are looking to order embroidered polos, custom team outerwear or unique etched client gifts, KSH Design Studio has your business covered. Women owned, locally operated and no minimums for your custom business apparel and goods. Contact Kris Howard at KSH Design Studio today at www.KSHDesignStudios. com or via Google, Facebook, Instagram or LinkedIn.



Wealth Managers | Retirement Specialists

A Garland and Associates LLC Company

Golden Capital Management

1200 Valley West Dr, Ste 105, West Des Moines (515) 226-0115 www.garlandandassoc.com

Our goal is to provide superior financial planning for all our clients and be the best comprehensive financial planning organization possible based on our commitment to client service, professional judgment and the skills of those individuals affiliated with Golden Capital Management.

We help our clients work towards financial independence sooner and with less potential risk.



Chad Lasky Consulting

(515) 380-2182 Chadlaskyconsulting.com

I bring a passion for business with a foundation of honesty and integrity, and I work with team members on any level of your organization. I graduated with my MBA in 2020 from Drake University and have 17+ years of dynamic leadership experience. Though my experience has been in security and retail, my business principles are not limited to these industries. I have extensive knowledge in an array of areas...Hiring, Coaching, Separating Employment; Sales; Sales Management; Sales Training; Sales process creation and implementation; Creating training programs and Onboarding; Process improvement management; PNL experience and knowledge; Marketing; Tradeshows; Human Resources I succeed when I'm able to help your company grow and become more profitable.That is my #1 priority!



Home Team Iowa

1201 S.W. State St, Ste 109, Ankeny (515) 599-8807 hometeamiowa.com

We're here to help you reach your goals!

The difference begins with we love what we do. It's not just a job, it's a passion! We enjoy representing clients in the purchase and sale of their homes. We realize that the buying or selling of a home is one of the most important and emotional experiences of a person's life. As your real estate professionals, we are committed to serving our clients with the utmost honesty and integrity. Whether buying or selling, it is our goal to create an enjoyable—and effortless—experience! You can rely on our attention to detail and relax knowing that you will be treated with respect, care and loyalty!

WHY SHOULD YOU JOIN THE CHAMBER? HERE IS THE LINK TO JOIN THE CHAMBER ONLINE.



CHAMBER MEMBERSHIP BENEFITS INCLUDE:

- Listed alphabetically and by category on the Ankeny Area Chamber's Membership Directory
- Membership in the Greater Des Moines Partnership and listed on their website in the Directory
- Advertising/sponsorship opportunities
- Link between the Chamber's website and your website/social media
- Opportunity to attend membership only events
- Use of the Chamber's conference room during business hours
- Your business card on our "Wall of Cards"
- Referral report through walk-in/call-in inquires/website clicks
- Opportunity to purchase membership labels
- Participation on various committees for Chamber events/programs if interested Volunteer Information
- Bi-weekly Connection email with the latest calendar and updates
- Ankeny Business Journal monthly publication that keeps you up to date with what's happening in the Chamber and business community. Click <u>here</u> to see the most recent issue.

NEW CHAMBER MEMBER MARKETING:

- New Chamber member welcome on Chamber's social media with link to website
- Listed on directory new member tab for up to 45 days
- Promotion with a 120 word write up/description in the <u>Ankeny Business Journal</u>
- New chamber member announcement with Cumulus Media Des Moines
- Ribbon cutting for your business which is listed on the Chamber's calendar and the Greater Des Moines Partnership's calendar
- Video of your Ribbon Cutting shared through multiple social media platforms
- Invitation to attend one New Member Mixer to introduce yourself to other new members and Ambassadors

OUICK LINKS

- Member Benefits
- Board of Directors and Chamber Staff
- Ambassadors
- Ankeny Young Professionals
- Job Bank
- Volunteer Opportunities
- Security Policy



JAMIE ANDERSON SR. DIRECTOR OF MEMBERSHIP & PARTNERSHIPS ANKENY AREA CHAMBER OF COMMERCE 1631 SW MAIN STREET, SUITE 204, ANKENY, IA 50023 (515) 964-0685 - WWW.ANKENY.ORG

Chamber Anniversaries

30 YEAR MEMBER

AgVision

AgVision is an industry leader in developing powerful software and technology solutions for agribusiness. Thousands of people nationwide use our products and services. They include grain elevators, seed processors, cooperatives, feed mills, fertilizer retailers, feed mills, ethanol plants, seed companies, and large farms.

15 YEAR MEMBER

Waste Solutions of Iowa



10 YEAR MEMBERS

Per Mar Security

Schneider Graphics, Inc

5 YEAR MEMBERS

WineStyles Tasting Station



RIBBON CUTTINGS



Danielle Seifert Real Estate Team

1360 SW Park Square, Ste 106 (515) 208-4220 www.danielleseifert.com/



Home Instead

301 N Ankeny Blvd, Ste 130 (515) 221-0866 www.homeinstead.com/location/117



Neighborhood Liquor House

833 E 1st St (303) 858-4868 www.neighborhood-liquor-house.business.site/



Eat the Frog Fitness - Ankeny

2785 N. Ankeny Blvd., Ste. 15 (515) 418-4700 www.eatthefrogfitness.com/



Elev8Talent Group

(515) 988-3945 www.elev8talentgroup.com



Emergent Learning Clinic

2825 S. Ankeny Blvd., Ste. 111 (515) 598-7200 www.emergentlearningclinic.com

TOP WAYS TO USE THE PARTNERSHIP

The Partnership and its Affiliate Chambers have a dual-Membership model that combines the value of Chamber benefits with the value of Partnership benefits in one dues structure. Local Chamber Members automatically become Partnership Members at no additional cost.

Below, learn a few of the top ways you can leverage your Membership with The Partnership to help your business grow and succeed.





LEARN & BUILD RELATIONSHIPS

PERSONAL & PROFESSIONAL DEVELOPMENT

The Greater Des Moines Partnership provides plenty of focused learning opportunities for Members, empowering business owners to find the knowledge they need to grow their business in Greater Des Moines (DSM).

- **Top Five For Small Business Event Series** Features experts in HR, marketing, accounting, IT and more leading topical discussions for small business owners to get questions answered.
- Small Business and Startup Stories DSM Podcast Hear from small business owners who share both their victories and failures on their paths to success.
- Small Business Success Summit DSM's premier business conference featuring keynote speakers, breakout discussions, networking and community resources. Tackle challenges with the support of local experts and business leaders.
- **Webinars and Livestream Events** Stay current on the latest public policies and trends. Learn how to get involved and continue connecting with industry experts. Hear the latest updates from key leaders in the region.
- **Diversity, Equity and Inclusion (DEI) Resources** The Partnership offers a number of DEI resources, including one-on-one consultation to companies and organizations who are interested in starting a DEI initiative, webinars and trainings around a variety of DEI topics, the annual Inclusion Award, the Inclusion Summit and Certified Diversity Professional (CDP)® and Certified Diversity Executive (CDE)® certifications.

REGIONAL NETWORKING EVENTS

The Partnership's networking events help business owners form strategic relationships and increase their outreach in the DSM business community.

- Chamber Nights Have fun and get to know business leaders and families from across the region.
- Regional Breakfasts, Luncheons and After Hours Events Connect with other Partnership Members while enjoying special presentations and programming.



MAYChamberEvents

AYE

Lunch & Learn

Easter Seals 401 NE 66th Ave Tuesday, May 10 | 12noon - 1pm

RIBBON CUTTING

HOTWORX

115 N Ankeny Blvd Wednesday, May 11 | 12noon

RIBBON CUTTING

Maria Bonita Tienda Mexicana

502 N Ankeny Blvd, Ste 9
Thursday, May 12 | 12noon

BUSINESS AFTER HOURS

Olive Tap

1610 SW Main St, Ste 105 Thursday, May 12 | 4 - 6pm

RIBBON CUTTING

The College Moving Crew 6864 NW 14th St, Ste 5 Monday, May 16 | 4:30pm



Education Celebration

FFA Enrichment Center (Teachers & Staff Only) Tuesday, May 17 | 5:45 - 7pm

AVD

Uncorked

WineStyles 1450 SW Vintage Pkwy, Ste 170 Friday, May 19 | 6 - 8pm (RSVP)

RIBBON CUTTING

Jiffy Lube

1525 SW Tradition Dr Tuesday, May 20 | 12noon

LATTES & LEADS

Real Deals

315 SW Maple St, Ste C Tuesday, May 24 | 8 - 9am

SPOTS AVAILABLE! SPRING

Spring Fling Golf Outing

Briarwood Golf Club 3405 NE Trilein

Wednesday, May 25 | 11am

RIBBON CUTTING

Coachlight Clinic

225 NW 18th St, Ste 119 Thursday, May 26 | 4:30pm

RIBBON CUTTING

KC Engineerying, PC 1615 SW Main St, Ste 202 Friday, May 27 | 12noon

www.web.ankeny.org/events









Business After Hours

















Lattes & Leads













Ambassador Spotlight

Cullen & Associates

Licensed Insurance Agent/Office Manager

JAMIE DOBSON

I am a Personal Lines Agent and Office Manager. Cullen & Associates is an Independent Iowa Insurance Agency specializing in auto, homeowners, business, farm, crop, life, and health insurance. As an Independent Insurance Agency, Cullen & Associates represents the companies and a wide variety of products to provide you with a piece of mind when selecting an insurance policy. Cullen & Associates is a family-owned business that has served people of Iowa's insurance needs for nearly 30 years.

What do you like about being an Ambassador?

I love being an Ambassador because of the relationships you build with other businesses. We meet businesses when they are just starting and are able to watch them grow every step of the way. It is truly inspiring to watch them put their passion and dreams into reality.

How has membership in the Chamber helped you and your business?

Our company has been an involved member of the chamber for over 10 years. The Chamber has played a huge role in the growth of our Ankeny location due to the relationships made through events and committees we have been involved in.

What is your favorite Chamber event or program to attend and why?

We love the Golf events! This is a great time to network but in a much more relaxed atmosphere. Whether you are sitting at a hole promoting your business or playing golf, you know that you will have fun and meet so many new faces!



RANDY PELHAM

I am semi-retired, and I just have fun volunteering a lot!

What do you like about being an Ambassador?

I enjoy networking and sharing ways the Chamber can help support your business.

How has membership in the Chamber helped you and your business?

As an Individual/semi-retired member, membership in the Chamber has allowed me to learn about businesses in the Ankeny Area.

What is your favorite Chamber event or program to attend and why?

Business After Hours gives me a chance to talk with several people and I have enjoyed meeting lots of other members.

ANKENY AREA CHAMBER OF COMMERCE PRESENTS

SPRING FLING GOLF OPEN

MAY 25, 2022
BRIARWOOD GOLF CLUB
SPOTS AVAILABLE!
SHOTGUN START AT 11AM
FOUR PERSON BEST
SHOT TOURNAMENT

PRESENTED BY



Early bird registration open from April 4 - 29

\$400 per foursome or \$100 per golfer





GOLF LESSON

LEARNING THE LINGO: HELPEUL FOR BEING OUT ON THE COURSE!

ACE

HITTING THE BALL INTO THE HOLE IN ONE SWING OF THE CLUB

BIRDIE

A SCORE OF ONE LESS THAN PAR

CHIPPING

SHORT SHOT USUALLY MADE FROM JUST OFF THE GREEN

DIVOT

THE SMALL CHUNK OF TURF THAT IS DISLODGED WHEN A CLUB HEAD STRIKES THE GROUND AS A PLAYER HITS THE BALL

FORE

SHOUTED WHEN THE BALL IS HEADING TOWARDS SOMEONE

GIMME

A SHOT SO CLOSE THAT ONLY A SHORT PUTT IS NEEDED, AND THE OTHER PLAYERS AGREE CAN COUNT AUTOMATICALLY WITHOUT BEING PLAYED

HACKER

AN "INEXPERIENCED" OR MEDIOCRE GOLFER

LIE

WHILE IN PLAY THE LIE IS THE POSITION/LOCATION OF THE GOLF BALL

MULLIGAN

REFERRING TO A SECOND SHOT FROM THE TEE, AFTER A BAD FIRST SHOT

NINETEENTH (19TH) HOLE

THE CLUBHOUSE BAR

PIN (AKA THE STICK)

THE FLAGSTICK ON THE GREEN STANDING INSIDE THE CUP

ROUGH

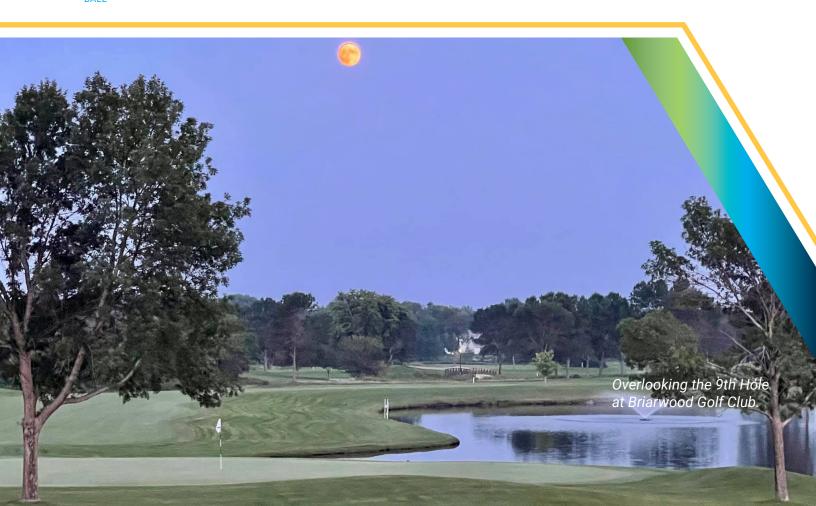
THE LONG GRASS BORDERING THE FAIRWAY

SCRATCH

A GOLFER WITH ZERO HANDICAP

WHIFF

A POOR GOLF SWING WITH A COMPLETE MISS OF THE BALL



WHERE TO GOLF THIS SPRING?

ANKENY GOLF & COUNTRY CLUB

314 SW IRVINEDALE DR, ANKENY

(515) 964-3721 https://www.ankenygolf.com/



BRIARWOOD GOLF CLUB

3405 NE TRILEIN DR. ANKENY

(515) 964-4653 https://www.briarwoodgolfclub.org/



OTTER CREEK GOLF COURSE

4100 NE OTTER CREEK DR, ANKENY

(515) 965-6464 https://www.ottercreekankeny.com/



TOURNAMENT CLUB OF IOWA

1000 TRADITION DR, POLK CITY

(515) 984-9440 https://tcofiowa.com/



WOODLAND HILLS GOLF COURSE

620 NE 66TH AVE, DES MOINES

(515) 289-1326 https://www.golfwoodlandhills.com/











New Chamber Staff



DIANE WEBER

Director of Events & Communications dweber@ankeny.org



CASSIE PASKER

Special Events & Marketing Intern
intern@ankeny.org



PRESENTING SPONSOR:

WineStyles

EXPERIENCE SPONSOR:



Joseph Herst & STEM Teacher of the Year Award Recipient, Kristen Recher! Thursday, May 19th
6:00-8:00PM

WineStyles Ankeny

1450 SW Vintage Pkwy Networking 6:00-6:45PM Program & Dinner 6:45PM

REGISTRATION REQUIRED

\$25 Members | \$35 Non-Members Free Gift included with purchase

FIRST GLASS ON US!





Should YOU Join AYP?

Ankeny Young Professionals





GRAND PARADE

REGISTRATION NOW OPEN!





Saturday, July 9th - 9:00am - 11:30am

TO REGISTER: go to www.ankeny.org/events





DISCOVER & EXPLORE IRELAND

DEPARTME March 15, 2023 For more information, please contact Melles Car at mean@Anhany.org





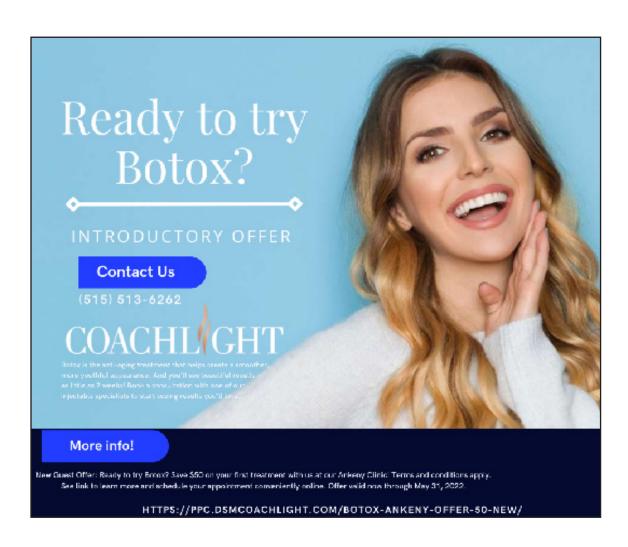
WITH THE AMKENY AREA CHAMBER OF COMMERCE



HIGHLIGHTS:

- Round trip scheduled airfare
- Round trip transfers between airports and hotels.
- Personal airport VIP greeting and check-in service
- · Pre-departure orientation and travel documents
- 6 nights at the first class. Savoy Hotel (or similar)
- 1 dinner at Bunratty Castle (Medieval Banquet)
- Breakfast provided each morning
- Discovery Program Guide
- Cliffs of Moher
- **Rock of Cashel**
- Kilkenny Castle
- **Bunnatty Folk Park**
- Excursion to Dingle Peninsula
- Excursion to Galway









ConnectwithUs

1631 SW MAIN STREET, SUITES 204 & 205 ANKENY, IA 50023 ANKENY.ORG / 515.964.0685

- **★** /ANKENYAREACHAMBER
- /ANKENYCHAMBER
- (a) /ANKENYCHAMBEROFCOMMERCE
- ▶ /ANKENYCHAMBEROFCOMMERCE

PRESIDENT/CEO MELISA COX

SENIOR DIRECTOR OF MEMBERSHIP & PARTNERSHIPS
JAMIE ANDERSON

DIRECTOR OF EVENTS & COMMUNICATIONS *DIANE WEBER*

DIRECTOR OF EVENTS & PROGRAMMINGALLISON BOLLINGER

OFFICE MANAGER SHARLYN ESTREM

MEMBERSHIP ENGAGEMENT & PARTNERSHIP COORDINATOR DINI ANDERLIK

EVENTS & COMMUNICATIONS INTERNCASSIE PASKER



Your chamber staff is here to help!